



### Miscellaneous

\* Asterisks denote mandatory information

Name of Announcer *	SINGAPORE POST LIMITED
Company Registration No.	199201623M
Announcement submitted on behalf of	SINGAPORE POST LIMITED
Announcement is submitted with respect to *	SINGAPORE POST LIMITED
Announcement is submitted by *	Genevieve Tan McCully (Mrs)
Designation *	Company Secretary
Date & Time of Broadcast	30-Jun-2011 06:59:57
Announcement No.	00003

### >> Announcement Details

The details of the announcement start here ...

Announcement Title \* Presentation Slides - 19th Annual General Meeting

Description Attached are the presentation materials for a presentation to be made by Mr Ng Hin Lee, Chief Executive Officer (Postal and Corporate Services), who is also the covering Group Chief Financial Officer of Singapore Post Limited ("SingPost"), at the 19th Annual General Meeting of SingPost to be held today at 10.30 am.

#### Attachments

[PresentationSlidesGCFO.pdf](#)  
Total size = **248K**  
(2048K size limit recommended)

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# 19<sup>th</sup> Annual General Meeting

## Corporate Presentation

30 June 2011

# FY2010/11 results highlights



## Buoyant economic environment in FY2010/11

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Revenue

**\$565.8M**

↑ 7.7%

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Operating expenses

**\$411.8M**

↑ 9.3%

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Underlying net profit

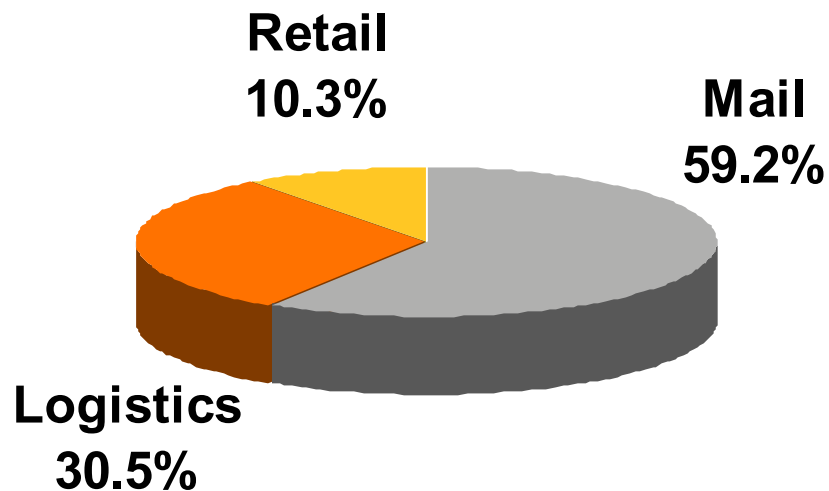
**\$149.6M**

↑ 1.2%

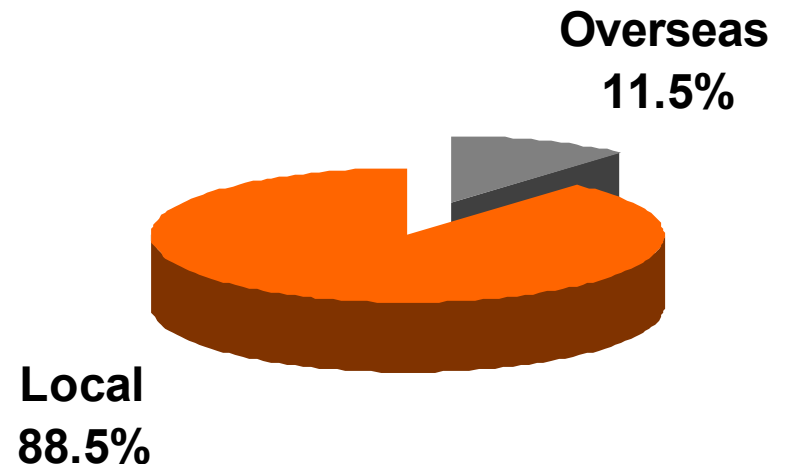
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## Building a more balanced revenue and earnings profile

### Revenue breakdown by business segments



### Revenue breakdown by geographic distribution



# Financial position

## Healthy cash flows, strong financial position

<b>Free cash flow</b>	<b>\$174.6M</b>
<b>Net debt</b>	<b>\$164.3M</b>
<b>Net gearing</b>	<b>0.50x</b>
<b>Total debt to EBITDA</b>	<b>2.2x</b>
<b>EBITDA to interest expenses</b>	<b>16.3x</b>
<b>Return on invested capital</b>	<b>19.7%</b>
<b>Return on average equity</b>	<b>51.0%</b>

As at 31 March 2011

## Dividend for FY2010/11

- Proposed final dividend of 2.50¢ per share
- Total dividend payout of 6.25¢ per share

## FY2010/11 DPS

Q1 interim	1.25 ¢
Q2 interim	1.25 ¢
Q3 interim	1.25 ¢
Q4 final proposed	2.50 ¢
<b>Total</b>	<b>6.25 ¢</b>

- Annual base dividend of 5.00¢ per share
- Quarterly payments of 1.25¢ based on base dividend

# Recent developments

## Recent acquisitions



**95% stake in Clout Shoppe, an e-commerce operator (previously Supertoken)**



**27.08% stake in GD Express, a Malaysia-listed express carrier service provider**



**Increase in shareholdings in DataPost for full control of the regional hybrid mail operator**



**30% stake in Indo Trans Logistics Corporation, an integrated logistics service provider in Vietnam**



**20.12% stake in KLSE-listed Efficient E-Solutions, a leading business process outsourcing company in Malaysia**

## Protecting the core, growing the wings

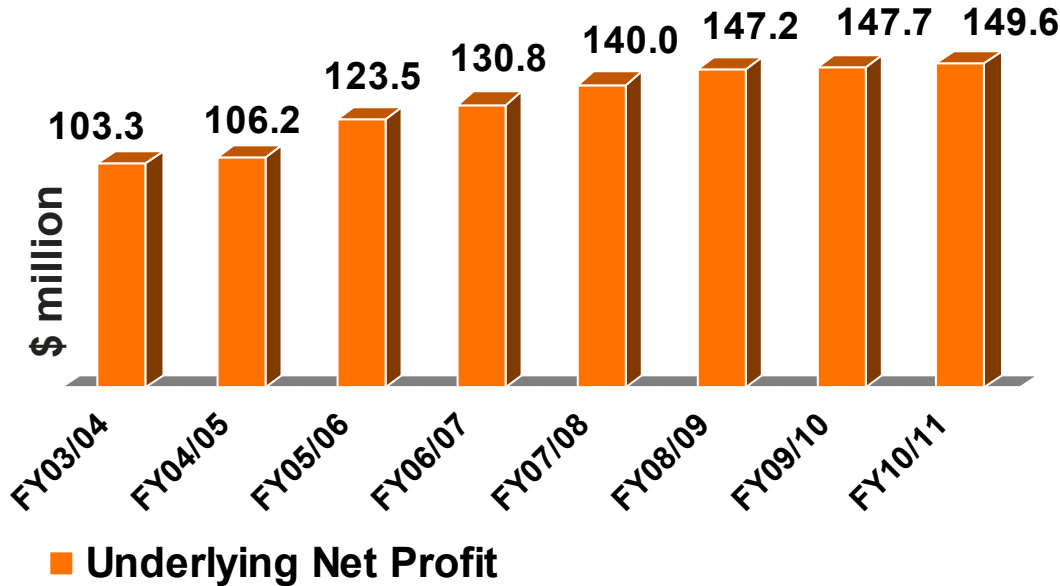
- **Actively seeking opportunities to diversify and grow in Singapore and Asia Pacific**
- **Focused on building long-term shareholder value**



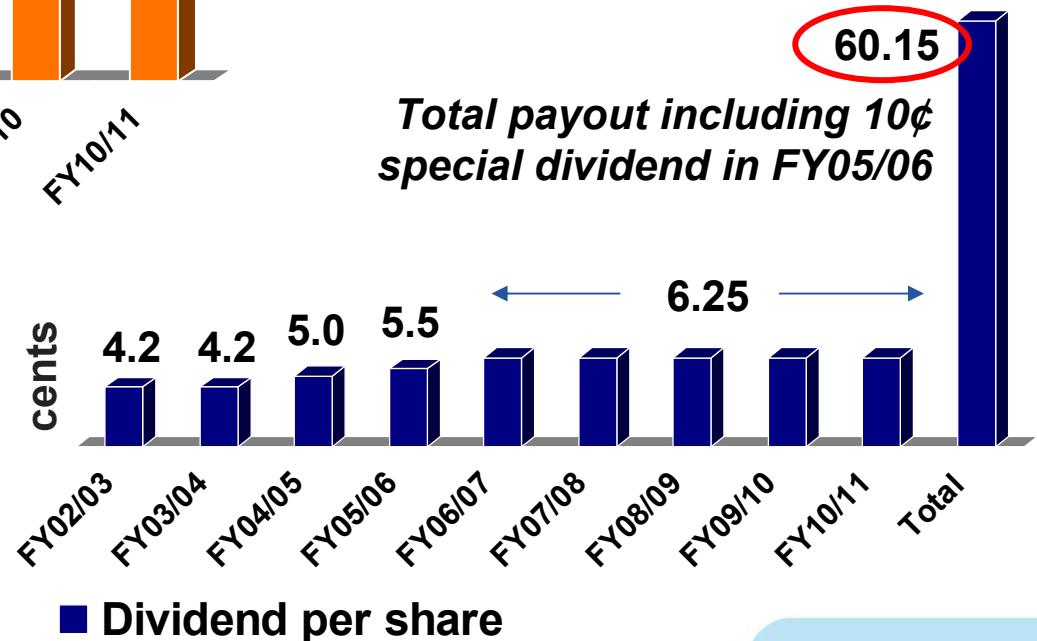


# Track record

## Continued growth in underlying profits



## Shareholder returns



*Singapore*  
**POST**

