Business Unit Highlights

POST & PARCEL

| Revenue | | Operating Profit | |
|------------------|------------------|------------------|-------------------|
| FY2023/24 | FY2022/23 | FY2023/24 | FY2022/23 |
| S\$499.4 million | S\$508.7 million | S\$7.5 million | (S\$12.0 million) |

Post and Parcel registered revenue of

\$\$499.4 million and operating profit

S\$7.5 million

| Key Highlights | Challenges Addressed | |
|--|---|--|
| Domestic Post and Parcel revenue boosted on the back of eCommerce volume growth of 11% | Domestic postage rate adjustment in October 2023 mitigated the impact of the continued decline in volumes of letter mail and printed papers | |
| Rolled out hybrid commercial-postal cross-border solutions | International Post and Parcel moderated conveyance costs and drove stringent cost management and operational synergies | |

LOGISTICS

| Revenue | | Operating Profit | |
|-----------------|-----------------|------------------|-----------------|
| FY2023/24 | FY2022/23 | FY2023/24 | FY2022/23 |
| S\$1.13 billion | S\$1.31 billion | S\$67.4 million | S\$84.7 million |

Logistics



demonstrated resilience amidst the challenging market environment, registered revenue of

S\$1.13 billion and operating profit

S\$67.4 million

| Key Highlights | Challenges Addressed |
|--|--|
| Continued growth in the Australia business from new customer acquisitions and volume growth | 3PL margin compression due to higher operating costs |
| Higher FMH Group contribution on 4PL growth and inclusion of Border Express | Industry-wide contraction in sea freight rates and volumes post pandemic impacted Famous Holdings's contributions |
| CouriersPlease growth with full-year volume +13% | Quantium Solutions re-engineered as part of the new International business segment and low-yielding warehousing contracts phased out |
| Results included a one-month consolidation of Border Express following the completion of the acquisition on 1 March 2024 | |

PROPERTY

| Reve | Revenue | | Operating Profit | |
|-----------------|-----------------|-----------------|------------------|--|
| FY2023/24 | FY2022/23 | FY2023/24 | FY2022/23 | |
| S\$56.0 million | S\$50.5 million | S\$42.2 million | S\$40.2 million | |



Property registered revenue of

S\$56.0 million and operating profit

S\$42.2 million

| Key Highlights | Challenges Addressed |
|---|---|
| Occupancy for the retail mall at 99.6% | Maintained stable revenue for the full year |
| Occupancy for office space at 94.8% | |
| Positive rental reversions at SingPost Centre | |